RJ REYNOLDS

TOBACCO COMPANY

J. Campbell
Promotional Coordinator

150 Lawrence Bell Drive
Suite #108
Williamsville, NY 14221
(716) 634-4179
Fax (716) 634-3145

June 16, 1997

16XX SALES PERSONNEL

*** ***RESPONSE DATE: 6/30/97*** ***

7-11 / CID #0001-XX-XX

Attached is an Assignment list of 7-11 stores, signed up on VAP, scheduled to receive 1 Display each of our ***September Winston B2G2F Lighters / Promotion #700649***. However, because 7-11 has ongoing in-house lighter promotions, it will be necessary to survey each of your 7-11 stores for approval to ship this promotion.

In addition to your Assignment List of 7-11 stores, I have included an ***Authorization Form*** that you can have your stores sign and return to my attention which will be kept on file at the ROU. Hopefully, this will eliminate last minute refusals.

Thank you for your attention and timely response to this matter.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610
/jc
cc: S. MacLeod

51845 5936

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

DATAGRAB

SR TERR	RR TERR	FREQ	CALL ASIS #	ACCOUNT NAME	ADDRESS	CITY	STATE	VAP WHLSR	VAP WHLSR NAME
162207	**162221**	A00	776852	7 11 #19886	14 E LAWN RD	NAZARETH	PA	628680	T & B WHOLESALE
162210	**162227**	A00	179189	7 11 #15496	465 NORTH ST	MIDDLETOWN	NY	704978	HARRY FOURTUNIS
162307	**162330**	A00	653647	7 11 #19389	14 COLLEGE RD	MONSEY	NY	769601	WESTCHESTER CANDY CO
162307	**162330**	A00	769788	7 11 #21450	28 ROUTE 59	SUFFERN	NY	675352	JOSEPH H STOMEL & SO
162307	**162330**	A00	770347	7 11 #24817	65 KENNEDY DR @ RT 49	SPRING VALLEY	NY	769601	WESTCHESTER CANDY CO
162603	**162629**	A00	626752	7 11 #11274	2970 UNION ROAD	CHEEKTOWAGA	NY	375878	MC LANE NORTHEAST
163805	**163823**	A00	701001	7 11 #30292	37 NASHUA ROAD	LONDONDERRY	NH	462720	N H TOBACCO CORP
162210	162227	A12	576432	7 11 #15471	809 RT. 211	MIDDLETOWN	NY	203290	HARRY FOURTUNIS INC
162308	162328	A12	697361	7 11 #18249	266 HOOKER AVE	POUGHKEEPSIE	NY	550558	HAROLD LEVINSON
162308	162329	A12	179227	7 11 #17765	ROUTE 9D	WAPPINGERS FLS	NY	769601	WESTCHESTER CANDY CO
162308	162328	A12	320471	7 11 #11467	174 INNIS AVE	POUGHKEEPSIE	NY	769601	WESTCHESTER CANDY CO
162308	162329	A12	653625	7 11 #25393	1425 RT 9	WAPPINGERS FL	NY	769601	WESTCHESTER CANDY CO
162309	162330	A04	179813	7 11 #15528	75 N CENTRAL HWY	GARNERVILLE	NY	769601	WESTCHESTER CANDY CO
162309	162329	A12	520642	7 11 #26784	COMMERCE & VETERANS	YORKTOWN HGTS	NY	769601	WESTCHESTER CANDY CO
162601	162622	A12	398087	7 11 #16725	437 DAVISON RD	LOCKPORT	NY	154180	DERIGO SALES, INC
162601	162629	A12	397275	7 11 #11270	749 SHERIDAN DR	TONAWANDA	NY	331440	JACOB KERN & SONS IN
162601	162626	A12	398753	7 11 #18546	2512 SHERIDAN DR	TONAWANDA	NY	586440	SHOSHO BROTHERS, INC
162602	162621	A12	268764	7 11 #11277	1482 BUFFALO RD	ROCHESTER	NY	88080	J. A. CALDERON CO.
162602	162621	A24	654775	7 11 #11278	720 ELMGROVE ROAD	BULLS HEAD	NY	88080	J. A. CALDERON CO.
162602	0	A12	544627	7 11 #11269	150 FRENCH RD.	CHEEKTOWAGA	NY	375878	MC LANE NORTHEAST
162603	162623	A12	397314	7 11 #11265	4340 S BUFFALO ST	ORCHARD PARK	NY	331440	JACOB KERN & SONS IN
162603	162623	A12	764675	7 11 #19112	3846 SOUTHWESTERN BL	ORCHARD PARK	NY	336660	E.P. KIRST & SONS
162603	162623	A12	598995	7 11 #18035	1470 ORCHARD PARK RD	WEST SENECA	NY	375878	MC LANE NORTHEAST
162603	162629	A12	732871	7 11 #11260	1388 LOSSON RD	DEPEW	NY	375878	MC LANE NORTHEAST
162603	162623	A12	397377	7 11 #17385	3021 SOUTHWESTERN BL	ORCHARD PARK	NY	586440	SHOSHO BROTHERS, INC
162604	0	A12	568774	7 11 #23893	1660 ELMWOOD AVE	ROCHESTER	NY	88080	J. A. CALDERON CO.
162604	162621	A12	763651	7 11 #24058	464 THURSTON RD	ROCHESTER	NY	88080	J. A. CALDERON CO.
162604	162621	A24	268713	7 11 #24809	3995 W HENRIETTA RD	ROCHESTER	NY	88080	J. A. CALDERON CO.
162604	162624	A24	268720	7 11 #11279	3100 E HENRIETTA RD	HENRIETTA	NY	88080	J. A. CALDERON CO.
162604	162620	A24	587842	7 11 #21337	1809 PENFIELD RD	PENFIELD	NY	88080	J. A. CALDERON CO.
162604	162630	A24	763221	7 11 #21412	3345 LAKE AVE	ROCHESTER	NY	88080	J. A. CALDERON CO.
162604	162621	A24	763477	7 11 #22653 (F)	436 MONROE AVE	ROCHESTER	NY	88080	J. A. CALDERON CO.
162605	162620	A24	763667	7 11 #21962	1304 FAIRPORT RD	FAIRPORT	NY	375878	MC LANE NORTHEAST
163802	163822	A12	755230	7 11 #30290	496 AMHERST ST	NASHUA	NH	375878	MC LANE NORTHEAST

Source: https://www.industrydocuments.ucsf.edu/docs/zrfy0000

SR TERR	RR TERR	CALL FREQ	SIS #	ACCOUNT NAME	ADDRESS	CITY	STATE	VAP WHLSR	VAP WHLSR NAME
163802	163822	A12	042747	7 11 #24229	88 BROAD ST	NASHUA	NH	462720	N H TOBACCO CORP
163802	163822	A12	643656	7 11 #24433	361 AMHERST ST	NASHUA	NH	462720	N H TOBACCO CORP
163802	163822	A12	754887	7 11 #19555	266 MAIN DUNSTABLE R	NASHUA	NH	462720	N H TOBACCO CORP
163807	163823	A12	104246	7 11 #16153	619 D. W. HIGHWAY	MERRIMACK	NH	462720	N H TOBACCO CORP

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*

BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: «ACCOUNT_NAME» RJR SIS ACCT #: «SIS_»

ADDRESS: «ADDRESS»

CITY: «CITY» STATE: «STATE»

DISPLAY WILL BE DELIVERED TO MY STORE BY: «VAP_WHLSR_NAME»

_____ _____

RETAILER SIGNATURE RJR REPRESENTATIVE («SR_TERR»)

DATE _____

06/16/97/ 711WINLT.DOC

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RETAIL ACCOUNT NAME: «ACCOUNT_NAME» RJR SIS ACCT: #«SIS_»

ADDRESS: «ADDRESS»

CITY: «CITY» STATE: «STATE»

DISPLAY WILL BE DELIVERED TO MY STORE BY: «VAP_WHLSR_NAME»

_____ _____

RETAILER SIGNATURE RJR REPRESENTATIVE («RR_TERR»)

DATE _____

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Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

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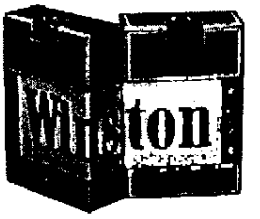
TOBACCO COMPANY

WINSTON *NO BULL*



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ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #18035 RJR SIS ACCT #: 598995

ADDRESS: 1470 ORCHARD PARK RD

CITY: WEST SENECA STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: MC LANE NORTHEAST

RETAILER SIGNATURE

RJR REPRESENTATIVE (162603)

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DATE 7/11/97

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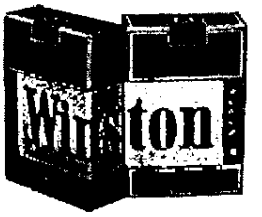
WINSTON *NO BULL*



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TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #19112 RJR SIS ACCT #: 764675

ADDRESS: 3846 SOUTHWESTERN BLVD

CITY: ORCHARD PARK STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: E.P. KIRST & SONS

Harjinder Kaur
RETAILER SIGNATURE

RJR REPRESENTATIVE (162603)

DATE _____

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Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

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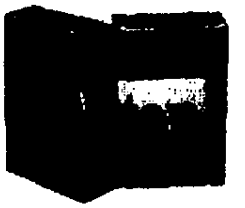
TOBACCO COMPANY

WINSTON *NO BULL*



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ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #11270 RJR SIS ACCT #: 397275

ADDRESS: 749 SHERIDAN DR

CITY: TONAWANDA STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: JACOB KERN & SONS IN

RETAILER SIGNATURE

RJR REPRESENTATIVE (162691)

DATE 6/16/97

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TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #16725 RJR SIS ACCT #: 398087

ADDRESS: 437 DAVISON RD

CITY: LOCKPORT STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: DERIGO SALES, INC

RETAILER SIGNATURE

RJR REPRESENTATIVE (182601)

DATE

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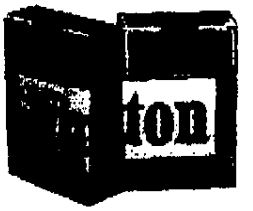
TOBACCO COMPANY

WINSTON "NO BULL"



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TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #16153 RJR SIS ACCT #: 104246

ADDRESS: 619 D. W. HIGHWAY

CITY: MERRIMACK STATE: NH

DISPLAY WILL BE DELIVERED TO MY STORE BY: N H TOBACCO CORP

RETAILER SIGNATURE

RJR REPRESENTATIVE (163807)

DATE 6-30-97

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TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #30292 RJR SIS ACCT: #701001

ADDRESS: 37 NASHUA ROAD

CITY: LONDONDERRY STATE: NH

DISPLAY WILL BE DELIVERED TO MY STORE BY: ~~N H TOBACCO CORP~~ GARBER BROTHERS

John Calcut
RETAILER SIGNATURE

Paul Nolin # 77268
RJR REPRESENTATIVE (163823)

DATE 6-23-97

06/16/97/ 711WINRR.DOC

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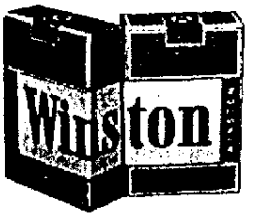
WINSTON *NO BULL*



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ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #26784 RJR SIS ACCT: # 520642

ADDRESS: Commercial + Veterans

CITY: Yorktown Heights STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: WESTCHESTER CANDY CO

RETAILER SIGNATURE

RJR REPRESENTATIVE (162830)

DATE 6/25/97

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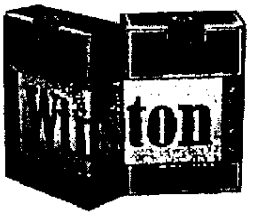
Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



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TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #15496 RJR SIS ACCT: #179189

ADDRESS: 465 NORTH ST

CITY: MIDDLETOWN STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: HARRY FOURTUNIS

RETAILER SIGNATURE

RJR REPRESENTATIVE (162227)

DATE 6-27-97

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Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

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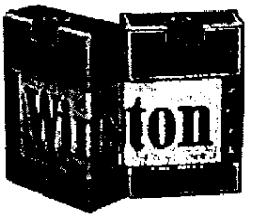
WINSTON *NO BULL*



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TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #21337 RJR SIS ACCT #: 587842

ADDRESS: 1809 PENFIELD RD

CITY: PENFIELD STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: J. A. CALDERON CO.

RETAILER SIGNATURE

RJR REPRESENTATIVE (162604)

DATE 6/30/97

06/16/97/ 711WINSR.DOC

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Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

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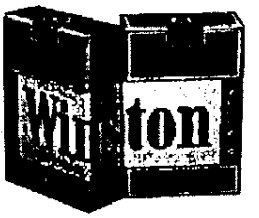
TOBACCO COMPANY

WINSTON *NO BULL*



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ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #21412 RJR SIS ACCT #: 763221

ADDRESS: 3345 LAKE AVE

CITY: ROCHESTER STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: J. A. CALDERON CO.

X _____
RETAILER SIGNATURE

_____
RJR REPRESENTATIVE (162604)

DATE 6/30/97

06/16/97/ 711WINSR.DOC

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Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

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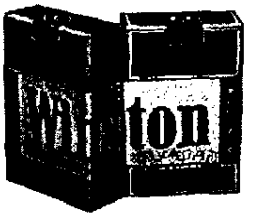
RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



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TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #23893 RJR SIS ACCT #: 568774

ADDRESS: 1660 ELMWOOD AVE

CITY: ROCHESTER STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: J. A. CALDERON CO.

RETAILER SIGNATURE

RJR REPRESENTATIVE (162604)

DATE 6/30/97

06/16/97/ 711WINSR.DOC

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TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #24058 RJR SIS ACCT #: 763651

ADDRESS: 464 THURSTON RD

CITY: ROCHESTER STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: J. A. CALDERON CO.

X _____ _____

RETAILER SIGNATURE RJR REPRESENTATIVE (162604)

DATE 6/25/97

06/16/97/ 711WINSR.DOC

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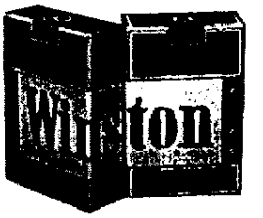
Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



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TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #24809 RJR SIS ACCT #: 268713

ADDRESS: 3995 W HENRIETTA RD

CITY: ROCHESTER STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: J. A. CALDERON CO.

RETAILER SIGNATURE RJR REPRESENTATIVE (162604)

DATE 6/26/97

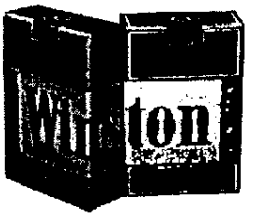
06/16/97/ 711WINSR.DOC

51845 5953

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



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TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #11265 RJR SIS ACCT #: 397314

ADDRESS: 4340 S BUFFALO ST

CITY: ORCHARD PARK STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: JACOB KERN & SONS IN

RETAILER SIGNATURE

RJR REPRESENTATIVE (162603)

DATE _____

06/16/97/ 711WINSR.DOC

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Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

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TOBACCO COMPANY

WINSTON *NO BULL*

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ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #17765 RJR SIS ACCT #: 179227

ADDRESS: ROUTE 9D

CITY: WAPPINGERS FLS STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: WESTCHESTER CANDY CO

RETAILER SIGNATURE

RJR REPRESENTATIVE (162308) 6960

DATE 6/20/97

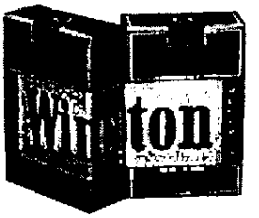
06/16/97/ 711WINSR.DOC

51845 5955

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #25393 RJR SIS ACCT #: 653625

ADDRESS: 1425 RT 9

CITY: WAPPINGERS FL STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: WESTCHESTER CANDY CO

T Perrotta
RETAILER SIGNATURE

6969
RJR REPRESENTATIVE (162308)

DATE 6/20/97

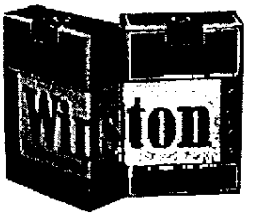
06/16/97/ 711WINSR.DOC

51845 5956

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #11467 RJR SIS ACCT #: 320471

ADDRESS: 174 INNIS AVE

CITY: POUGHKEEPSIE STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: WESTCHESTER CANDY CO

RETAILER SIGNATURE

RJR REPRESENTATIVE (162308) 6960

DATE 6/23/97

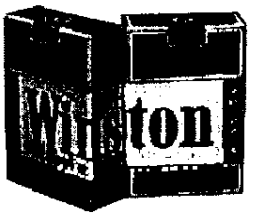
06/16/97/ 711WINSR.DOC

51845 5957

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #18249 RJR SIS ACCT #: 697361

ADDRESS: 266 HOOKER AVE

CITY: POUGHKEEPSIE STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: HAROLD LEVINSON

Jasbir K Kalirao — RETAILER SIGNATURE

J Wolfe 6965 — RJR REPRESENTATIVE (162308)

DATE 6/25/97

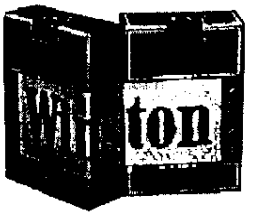
06/16/97/ 711WINSR.DOC

51845 5958

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #11274 RJR SIS ACCT: #626752

ADDRESS: 2970 UNION ROAD

CITY: CHEEKTOWAGA STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: MC LANE NORTHEAST

RETAILER SIGNATURE

RJR REPRESENTATIVE (162629)

DATE 6/1997

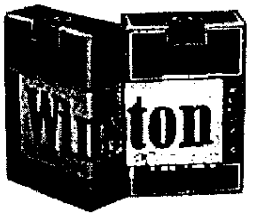
06/16/97/ 711WINRR.DOC

51845 5959

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #30290 RJR SIS ACCT #: 755230

ADDRESS: 496 AMHERST ST

CITY: NASHUA STATE: NH

DISPLAY WILL BE DELIVERED TO MY STORE BY: MC LANE NORTHEAST

RETAILER SIGNATURE

RJR REPRESENTATIVE (163802)

DATE 6.20.97

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51845 5960

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RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*

BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #24433 RJR SIS ACCT #: 643656

ADDRESS: 361 AMHERST ST

CITY: NASHUA STATE: NH

DISPLAY WILL BE DELIVERED TO MY STORE BY: N H TOBACCO CORP

Noreen Lewis

RETAILER SIGNATURE

RJR REPRESENTATIVE (163802)

DATE 6·20·97

06/16/97/ 711WINSR.DOC

51845 5961

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*

BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #19555 RJR SIS ACCT #: 754887

ADDRESS: 266 MAIN DUNSTABLE R

CITY: NASHUA STATE: NH

DISPLAY WILL BE DELIVERED TO MY STORE BY: N H TOBACCO CORP

Ron Beaver
RETAILER SIGNATURE

RJR REPRESENTATIVE (163802)

DATE 6-20-97

06/16/97/ 711WINSR.DOC

51845 5962

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*

BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #24229 RJR SIS ACCT #: 042747

ADDRESS: 88 BROAD ST

CITY: NASHUA STATE: NH

DISPLAY WILL BE DELIVERED TO MY STORE BY: N H TOBACCO CORP

RETAILER SIGNATURE

RJR REPRESENTATIVE (163802)

DATE 6-20-97

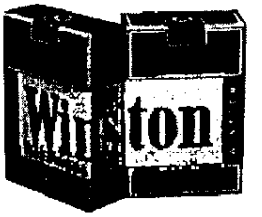
06/16/97/ 711WINSR.DOC

51845 5963

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #21962 RJR SIS ACCT #: 763667

ADDRESS: 1304 FAIRPORT RD

CITY: FAIRPORT STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: MC LANE NORTHEAST

Deanna L Ernisse
RETAILER SIGNATURE

Nancy Clary
RJR REPRESENTATIVE (162605)

DATE 6/18/97

06/16/97/ 711WINSR.DOC

51845 5964

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*

BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #15528 RJR SIS ACCT: 179813

ADDRESS: 7-Eleven Store 15528
75 N. Central Hwy.

CITY: Ganervilla, N.Y. 10923

DISPLAY WILL BE DELIVERED TO MY STORE BY: WESTCHESTER CANDY CO

RETAILER SIGNATURE

RJR REPRESENTATIVE (162330)

DATE 6/20/97

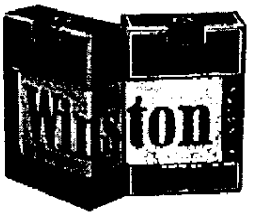
06/16/97/ 711WINRR.DOC

51845 5965

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #19389 RJR SIS ACCT: #653647

ADDRESS: 14 COLLEGE RD

CITY: MONSEY STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: WESTCHESTER CANDY CO

RETAILER SIGNATURE

RJR REPRESENTATIVE (162330)

DATE 6/20/97

06/16/97/ 711WINRR.DOC

51845 5966

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*

BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #24817 RJR SIS ACCT: #770347

ADDRESS: 65 KENNEDY DR @ RT 49

CITY: SPRING VALLEY STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: WESTCHESTER CANDY CO

RETAILER SIGNATURE

RJR REPRESENTATIVE (162330)

DATE 6/20/97

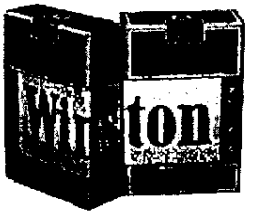
06/16/97/ 711WINRR.DOC

51845 5967

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

RJ REYNOLDS
TOBACCO COMPANY

WINSTON *NO BULL*



BUY 2 PACKS OF WINSTON, GET 2 LIGHTERS FREE

R. J. REYNOLDS TOBACCO COMPANY HAS AUTHORIZATION TO SHIP

ONE DISPLAY (20 OFFERS) OF WINSTON 'NO BULL' LIGHTER PROMOTIONS

TO MY STORE DURING THE MONTH OF SEPTEMBER 1997.

RETAIL ACCOUNT NAME: 7 11 #21450 RJR SIS ACCT: #769788

ADDRESS: 28 ROUTE 59

CITY: SUFFERN STATE: NY

DISPLAY WILL BE DELIVERED TO MY STORE BY: Westchester Candy Co.

RETAILER SIGNATURE

RJR REPRESENTATIVE (162330)

DATE 6/20/97

06/16/97/ 711WINRR.DOC

Account # with Westchester Candy is 711037

This account switched from Stored to Westchester Candy. Please adjust for all future promotions. Thank you,

51845 5968

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000

162604 TIM THOMPSON DATAGRAB WINSTON 3262 LIGHTERS - SEPT

SR TERR	RR TERR	FREQ	SIC #	ACCOUNT NAME	ADDRESS	CITY	STATE	ZIP CODE	VAP WHSR NAME
162207	162221	A00	776852	7 11 #19886	14 E LAWN RD	NAZARETH	PA	628680	T & B WHOLESALE
162210	162227	A00	179189	7 11 #15496	465 NORTH ST	MIDDLETOWN	NY	704978	HARRY FOURTUNIS
162307	162330	A00	653647	7 11 #19389	14 COLLEGE RD	MONSEY	NY	769601	WESTCHESTER CANDY CO
162307	162330	A00	769788	7 11 #21450	28 ROUTE 59	SUFFERN	NY	675352	JOSEPH H STOMEL & SO
162307	162330	A00	770347	7 11 #24817	65 KENNEDY DR @ RT 49	SPRING VALLEY	NY	769501	WESTCHESTER CANDY CO
162603	162629	A00	626752	7 11 #11274	2970 UNION ROAD	CHEEKTOWAGA	NY	375878	MC LANE NORTHEAST
163805	163823	A00	701001	7 11 #30292	37 NASHUA ROAD	LONDONDERRY	NH	462720	N H TOBACCO CORP
162210	162227	A12	576432	7 11 #1547[illegible]	809 RT. 211	MIDDLETOWN	NY	203290	HARRY FOURTUNIS INC
162308	162328	A12	697361	7 11 #18249	266 HOOKER AVE	POUGHKEEPSIE	NY	550556	HAROLD LEVINSON
162308	162329	A12	179227	7 11 #17765	ROUTE 9D	WAPPINGERS FLS	NY	769601	WESTCHESTER CANDY CO
162308	162328	A12	320471	7 11 #11467	174 INNIS AVE	POUGHKEEPSIE	NY	769601	WESTCHESTER CANDY CO
162308	162329	A12	653625	7 11 #25393	1425 RT 9	WAPPINGERS FL	NY	769601	WESTCHESTER CANDY CO
162309	162330	A04	179813	7 11 #15528	75 N CENTRAL HWY	GARNERVILLE	NY	769601	WESTCHESTER CANDY CO
162309	162329	A12	520642	7 11 #26784	COMMERCE & VETERANS	YORKTOWN HGTS	NY	769601	WESTCHESTER CANDY CO
162601	162622	A12	398087	7 11 #16725	437 DAVISON RD	LOCKPORT	NY	154180	DERIGO SALES, INC
162601	162629	A12	397275	7 11 #11270	749 SHERIDAN DR	TONAWANDA	NY	331440	JACOB KERN & SONS IN
162601	162625	A12	398753	7 11 #18546	2512 SHERIDAN DR	TONAWANDA	NY	586440	SHOSHO BROTHERS, INC
162602	162621	A12	268764	7 11 #11277	1482 BUFFALO RD	ROCHESTER	NY	88080	J. A. CALDERON CO.
162602	162621	A24	654775	7 11 #11278	720 ELMGROVE ROAD	BULLS HEAD	NY	88080	J. A. CALDERON CO.
162602	0	A12	544627	7 11 #11289	150 FRENCH RD.	CHEEKTOWAGA	NY	375878	MC LANE NORTHEAST
162603	162623	A12	397314	7 11 #11285	4341 S BUFFALO ST	ORCHARD PARK	NY	331440	JACOB KERN & SONS IN
162603	162623	A12	764675	7 11 #19112	3846 SOUTHWESTERN BL	ORCHARD PARK	NY	336660	E.P. KIRST & SONS
162603	162623	A12	598995	7 11 #18035	1470 ORCHARD PARK RD	WEST SENECA	NY	375878	MC LANE NORTHEAST
162603	162629	A12	732871	7 11 #11280	1388 LOSSON RD	DEPEW	NY	375878	MC LANE NORTHEAST
162603	162623	A12	397377	7 11 #17385	3021 SOUTHWESTERN BL	ORCHARD PARK	NY	586440	SHOSHO BROTHERS, INC
162604	0	A12	568774	7 11 #23893	X 1660 ELMWOOD AVE 5	ROCHESTER	NY	88080	J. A. CALDERON CO.
162604	162621	A12	763651	7 11 #24058	X 464 THURSTON RD 6	ROCHESTER	NY	88080	J. A. CALDERON CO.
162604	162621	A24	268713	7 11 #24809	X 3995 W HENRIETTA RD 7	ROCHESTER	NY	88080	J. A. CALDERON CO.
162604	162624	A24	266720	7 11 #11279	X 3100 E HENRIETTA RD 4	HENRIETTA	NY	88080	J. A. CALDERON CO.
162604	162620	A24	587842	7 11 #21337	X 1809 PENFIELD RD 3	PENFIELD	NY	88080	J. A. CALDERON CO.
162604	162630	A24	763221	7 11 #21412	X 3345 LAKE AVE 1	ROCHESTER	NY	88080	J. A. CALDERON CO.
162604	162621	A24	763477	7 11 #22653 (F)	X 436 MONROE AVE 2	ROCHESTER	NY	88080	J. A. CALDERON CO.
162605	162620	A24	763667	7 11 #21962	1304 FAIRPORT RD	FAIRPORT	NY	375878	MC LANE NORTHEAST
163802	163822	A12	755230	7 11 #30290	496 AMHERST ST	NASHUA	NH	375878	MC LANE NORTHEAST

ACCEP PROMO

YES
YES
YES
NO
YES
YES
NO

51845 5969

Source: https://www.industrydocuments.ucsf.edu/docs/zrny0000